

Holo

Holo Green Paper

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The Token Sale and/or Holo Tokens could be impacted by regulatory action, including potential restrictions on the ownership, use, or possession of such tokens. Regulators or other competent authorities may demand that we revise the mechanics of the Token Sale and/or the functionality of Holo Tokens in order to comply with regulatory requirements or other governmental or business obligations. Nevertheless, we believe we are taking commercially reasonable steps to ensure that the Token Sale mechanics and issue of Holo Tokens do not violate applicable laws and regulations.

CAUTION REGARDING FORWARD-LOOKING STATEMENTS

This green paper contains forward-looking statements or information (collectively "forward-looking statements") that relate to our current expectations of future events. In some cases, these forward-looking statements can be identified by words or phrases such as "may", "will", "expect", "anticipate", "aim", "estimate", "intend", "plan", "seek", "believe", "potential", "continue", "is/are likely to" or the negative of these terms, or other similar expressions intended to identify forward-looking statements. We have based these forward-looking statements on current projections about future events and financial trends that we believe may affect our financial condition, results of operations, business strategy, financial needs, or the results of the Token Sale.

In addition to statements relating to the matters set out here, this green paper contains forward-looking statements related to Holo's proposed operating model. The model speaks to our objectives only, and is not a forecast, projection or prediction of future results of operations.

Forward-looking statements are based on certain assumptions and analysis made by Holo in light of its experience and perception of historical trends, current conditions and expected future developments and other factors it believes are appropriate, and are subject to risks and uncertainties. Although the forward-looking statements contained in this green paper are based upon what we believe are reasonable assumptions, there are risks, uncertainties, assumptions, and other factors which could cause Holo's actual results, performances, achievements and/or experiences to differ materially from the expectations expressed, implied, or perceived in forward-looking statements. Given such risks, prospective participants in the Token Sale should not place undue reliance on these forward-looking statements.

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Context: Bridging Crypto to Mainstream

Holo is a bridge to link our advanced crypto technology, *Holochain*, and everyday users. This document explains how **Holo** works and the business model and funding that support it. *Holochain* delivers on the dreams of making decentralized computing easy and real. It provides the underlying cryptographic fabric to maintain data integrity across unlimited peers without requiring consensus. Integrity without consensus means:

- immediate and efficient processing,
- no proof-of-work,
- no proof-of-stake,
- no energy wasted on mining,
- no bottlenecks nor global delays.

In fact, *Holochain* is so efficient that you can run over 50 full nodes on a cell phone or a \$35 Raspberry Pi computer. *Holochain* even enables scalable crypto-accounting to build new generations of asset-backed and value-stable cryptocurrencies.

Programmers can leverage our RAD tools (Rapid Application Development) to quickly build fully P2P web applications designed to operate on the scale of Twitter or Facebook with no centralized data centers or infrastructure. Each user just brings their own device to share a small amount of computing and storage.

Holochain meets the demands of people who want to:

- own their own data,
- control their identity,
- have automatic backups,
- customize their user experience,
- choose how to connect their applications,
- decide with whom to share their private information,
- and transact without dependence on banks or governments.

Despite all these benefits, people don't adopt technology just because it's good. Most stick to the convenient and comfortable. So, that's why we're launching **Holo**.

Only some people are ready to install and experiment with next-gen crypto software like *Holochain*, but for the apps built on this vanguard to be viable, they still need to reach mainstream Internet users. **Holo** lets people use their web browser and existing payment systems to interact with decentralized crypto-apps and currencies, providing a bridge from *Holochain's* fully peer-to-peer world of the future back to the semi-centralized world of today.

Early adopters can use a **Holo hosting box** to host their own apps and data and earn **Holo fuel** for sharing extra space and computing power to host apps for others. Instead of burning computation on mining, **Holo Hosts** get paid for providing hosting to mainstream users who just use their browser instead of installing *Holochain*.

Most crypto projects tout the fulfillment of crypto-anarchist ideals of total decentralization and automation of agreements, yet fail to provide an easy path for normal people to reach those ideals.

Holo is a pragmatic compromise — a bridge for people to transition toward greater and greater decentralization and autonomy. But since **Holo** must interface with the centralized systems of today, some parts of it are also centralized. So this is not a typical crypto project or paper. We've already built a fully distributed platform in *Holochain*. Now we want to take it to the mainstream. **Holo** is the bridge to get there.

Introduction

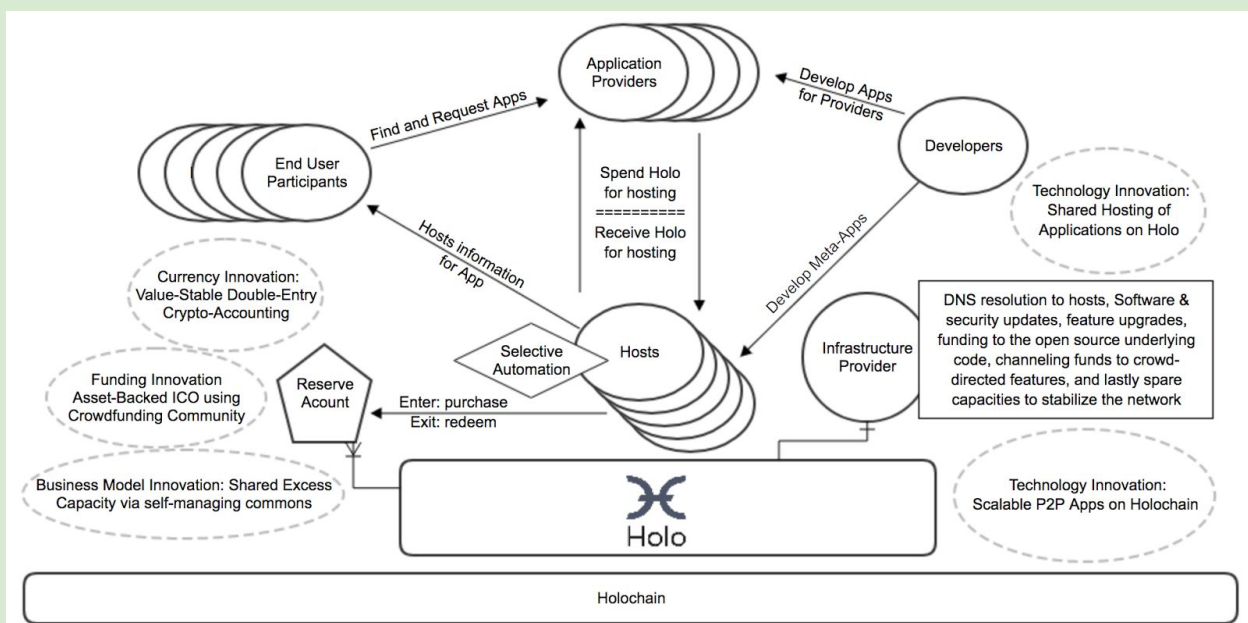
This paper sets out multiple interdependent innovations that work together to enable a large shift in the landscape of crypto applications and currencies. After a brief overview to provide context for these innovations, we explain each:

1. Technological Innovations: Scalable P2P applications on Holochain,
2. Technological Innovations: Hosting P2P apps for mainstream users,
3. Currency Innovation: Double-Entry Crypto-Accounting system for rewarding Hosts,
4. Business Model Innovation: Leveraging excess capacity using Sharing Economy principles,
5. Funding Innovation: Bonding ICO with Crowdfunding to demonstrate real demand and establish stakeholders in an ecosystem backed with real world assets.

These innovations weave together to form a coherent approach. In order to have a self-regulating ecosystem hosting distributed applications, we need an accounting method that improves efficiency as it scales so we can reward hosts in the sharing economy of the ecosystem which is created by inviting all stakeholders to participate in the system through our ICO (Initial Community Offering) which provides the right to purchase hosting services.

Overview of Holo Ecosystem

The **Holo** ecosystem relies on hosts that provide processing and storage for distributed applications while earning redeemable credits.





Hosts

Holo takes hosting of sophisticated social applications out of centralized data centers to the edges of the Internet where our devices live. It makes self-scaling infrastructure a reality through peer-to-peer architecture, which automatically performs load-balancing and load-sharing across thousands or even millions of peers.

Holo enables hosts to turn a consumer-grade mini-computer into a source of revenue, where they get paid for hosting distributed applications. Hosts choose what apps to serve, and set their own hosting prices and priorities.

Holo is where the crowd becomes the cloud.

Distributed Apps

Some of the most popular apps today are made in a way that already needs **Holo**. Using **Holo** would mean that Wikipedia wouldn't have to keep doing fundraising, or social apps like Twitter wouldn't have to struggle for a revenue model while pushing advertising to fund massive infrastructure. Imagine if the more popular an app became, the more hosting power it received from new users installing the app and sharing the load.

What if developers could build distributed applications in familiar languages like JavaScript? What if they could use Rapid Application Development tools to orient themselves to the process, with ready tools for testing apps for scalability and vulnerabilities? These are some of the ways we're making the road to a distributed internet easy, while incentivizing thousands of hosts to support the process.

Credits

Hosts are paid in **Holo's** crypto-credits, called **Holo fuel**, which are efficiently designed to transact a high volume of micro-transactions. The value of hosting credits stays stabilized because they're backed by a valuable modern asset: computing power. As more hosts come online and share computing power, the network becomes more valuable, giving the credits more purchasing power in relation to the service they are designed to support.

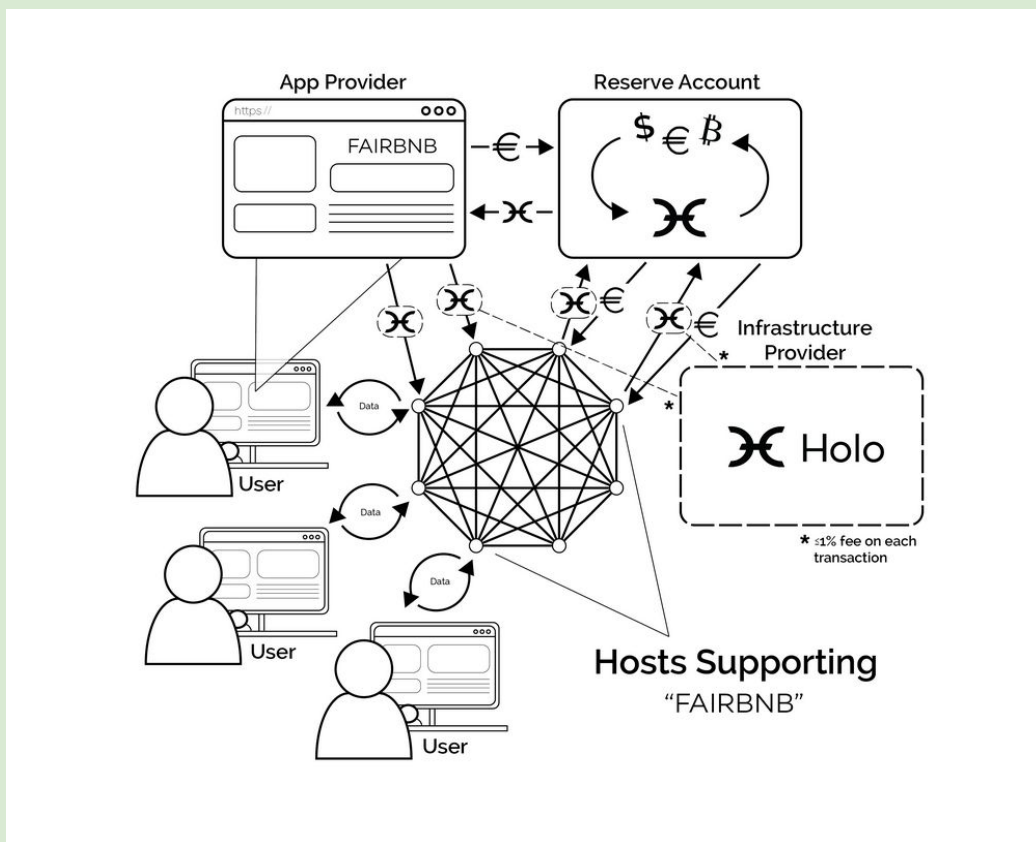
Holo fuel functions by enabling the long-proven standardized practice of double-entry accounting with layers of cryptographic assurance on top of it. Both parties in a transaction sign the transaction to each other's account chains, and these transactions are validated by peers on a shared DHT (distributed hash table).

Holo provides a crypto-accounting infrastructure audited and notarized by the network.

Payment Flow

A common payment flow might be as follows: (See diagram below.)

1. **Application Provider purchases hosting** (by buying credits from Holo). Their means of payment (dollars, euro, Ether, Bitcoin, etc.) remains held in a Reserve Account, which enables that account to transfer the credits to the App Provider's account.
2. **Host generates signed service logs** as they field requests and provide responses to people accessing the app through their web browsers.
3. **Host submits a Proof-of-Service invoice** to the App Provider when they accumulate a chunk of hosting in their log.
4. **App Provider pays the Host** in hosting credits after validating the Proof-of-Service.
5. **Host might opt to cash out their hosting credits** from the Reserve Account where the original payment was made. Cashing out will be in cryptocurrency initially; As we grow we will work with appropriate regulators to determine the best way to include national currency cash out.
6. A Host can only cash out credits earned for hosting.



The micro-transaction flows for hosting payments also undergird a general purpose cryptocurrency payment system in a similar way that "gas" powers the Ethereum transaction engine. The **Holo** organization will take a tiny portion of each transaction, detailed in the revenue model section on page 20.

1. Tech Innovations: Scalable Applications

Scalable dApps

Holochain provides the underlying cryptographic fabric with data sharing and validation protocols that enable massive peer-to-peer applications. The agent-centric approach to computation¹ removes the need for consensus, eliminating synchronization bottlenecks.

Rather than thinking of *Holochain* like blockchain, it may be better to think of it like git repositories for each agent which can be published, shared, synchronized or merged via a BitTorrent-like DHT (Distributed Hash Table). The provenance of all shared data is strictly enforced and the structure, content, and its compliance with shared application rules are validated by randomized peers.²

Comparing Blockchain and Holochain

The following chart offers a comparison between several aspects of blockchain and *Holochain* in terms of approach, energy usage, volume, scalability, platform and efficiency. This summary can help a developer or community determine whether *Holochain* or blockchain is the right platform for their application. The efficiency and scalability of *Holochain* drives the benefits of energy use and transaction volume.

	blockchain	Holochain
Hash-chain approach	Data-centric, a single global data set - one shared reality across all nodes.	Agent-centric, allows nodes to act independently, or in tight coordination only with counterparties, and then share independently evolving data realities that come to agreement over time.
Energy Use	Bitcoin consumes more than 0.1% of the world's electricity ^{3 4} to power less than 0.0001% of the world's money.	Since no mining is required, no specialized processors ⁵ are needed, making it feasible to run full nodes on low-power computers or cell phones.
Transaction Volume	Neo currently processes +1000 transactions per second. Bitcoin and Ethereum considerably less at a handful per second.	Expected to surpass financial exchange backbones like the Visa network, with a max of 56,000 transactions per second.
Scalability	Even ignoring proof-of-work, there are serious scalability limits on synchronizing a global ledger across many nodes. ⁶	With a sharded DHT, the transaction load per node gets lighter as the network grows ⁷ .

¹ Brock, Arthur: [The Two Main Fallacies of Distributed Computing and Blockchain](#)

² [Holochain White Paper](#) or [github repo](#)

³ <https://digiconomist.net/bitcoin-energy-consumption> Energy usage statistics: .1% for Bitcoin plus .02% for Ethereum

⁴ <https://digiconomist.net/ethereum-energy-consumption>

⁵ Examples: <https://asicminermarket.com> or https://en.bitcoin.it/wiki/Mining_rig

⁶ <http://www.comp.nus.edu.sg/~prateeks/papers/Bitcoin-scaling.pdf>

⁷ Transaction validation and storage is divided across more nodes, and the lookup across nodes only grows logarithmically.

See [Holochain White Paper](#)

Platform	Can now only run effectively with special mining rigs or wasteful staking algorithms.	Can run on a Raspberry Pi or a mobile phone.
Computational efficiency of architecture (not 1 machine)	$O(n \cdot m)$ for validating transactions on blockchain as a whole distributed architecture.	$O(n/m \cdot \log m)$ for validating transactions.
Consensus Effects	Core consensus algorithms centralize power (make the rich richer). Proof-of-Work results in infinitely growing computational overhead for finite data set.	No mining or staking. No consensus. Not vulnerable to majority attacks. You only have to trust the code on your own node and can validate counterparty's history directly.

Please consult the [Holochain white paper](#)⁸ for a more thorough understanding of its architecture. At the time of publication, *Holochain* is already in Alpha release with a number of important early applications (such as a distributed Twitter-clone, and distributed public key infrastructure), which have been designed to demonstrate its scalability and usability.

While *Holochain* is a critical innovation, we created the bridge back to the world of the web through **Holo** (a technology built on top of *Holochain*) to reach mass market.

2. Tech Innovations: Hosting P2P Apps for Mainstream Users

Holo extends P2P applications to the web by bridging into existing Internet architectures. Specifically this means generating web gateways, providing DNS resolution across thousands of peers, and virtualizing *Holochain's* cryptographic fabric to operate partially on host machines and partially on end-user's web browsers.

Distributed application hosting is no simple task, and it only becomes possible by the unique way that **Holo** weaves all of these innovations together along with the cryptocurrency incentives to drive hosting.

Holo will be able to perform competitively with hosting of web applications outside of the crypto space. The following chart compares Ethereum, **Holo**, and Amazon Web Services as an example of centralized cloud hosting.

	Ethereum	Holo	Amazon Web Services
Architecture	Global Ledger Blockchain	Peered chains with entries shared to DHT	Centralized
Efficiency	Extremely Low	High	High

⁸ <http://holochain.org/white-paper>

Systemic Complexity	Poor: $O(n^2m)$ plus Proof-of-Work	Good: $O(n \log m)$	Good: $O(n)$
Price of Computation	Extremely high	Mid-range – set by hosts	Low
Exposure	High – Public	Mid – Custom membership	Low – Private
Evolvability	Immutable Contract	Can link to Replacement Code	Dynamic Code
Interoperability	High between Ethereum Contracts.	High between Holochain Apps	Low

For hosting, AWS has many strengths, specifically efficiency, price, and risk reduction. **Holo**, while competitive, differentiates itself primarily through distributing hosting services throughout the network. This approach avoids the increasing concerns with issues of centralization:

- Network agents' interactions are mediated by third parties.
- Centralized data storage and proprietary permissions make user data an easy target for government audits; security breaches; surveillance by privileged actors; and undisclosed sales, distribution, and manipulation.
- Ownership of user and network data is held by web platforms.
- Unreliable for zero-latency requirements where local synchronizing data is needed, e.g. IOT, self-driving cars.

With **Holo**, those challenges are addressed by distribution, rather than centralization, of storage and processing across the network. However current approaches to distributed services bring their own challenges:

- Consistency, Availability, and Partitioning
- Approaches using unified data sets creates two major inefficiencies:
 - High computational overhead for data-centric consensus.
 - Creates the additional challenge of having to manufacture universal time sequence across disparate clocks and network delays.

Holochain addresses these challenges by providing an agent-centric, relativistic frame to establish underlying data integrity such that applications can resolve the occasional collision of rival data sets by means appropriate to the social context of that app.

3. Currency Innovation: Double-Entry Crypto-Accounting

Designing a currency to support the **Holo** ecosystem required us to meet several challenging criteria. These criteria demanded an efficiency far beyond current cryptocurrency and at a micro-scale that traditional transaction fees prohibit. These were the design constraints for **Holo's** currency system⁹:

- Must cost less in computing cycles and in fees than the original computing and funds being counted.

⁹ Additional information on the design constraints is provided in the Appendix.

- Must support millions of transactions per second and account for service provision in batches, surpassing financial exchange backbones like the Visa network, which has a maximum estimated capacity of 56,000 transactions per second.
- Must optimize market value of its units in relation to cost of hosting, for a steady and stable trajectory, preferably growing in value over time.

We solved these issues through crypto-accounting where credits are backed by a real-world asset: hosting as well as through selective automation, our approach to smart contracts (described further on page 18). The solution requires abandoning tokens altogether¹⁰ and focusing on accounting. While double-entry accounting is ancient, bringing it forward into cryptocurrency is an innovation that solves the design constraints needed for **Holo** to responsibly handle a massive transaction volume at scale.

Cryptocurrency: Comparing Crypto-coins to Crypto-accounting Credits

The following chart demonstrates the significant differences between Crypto-coins and **Holo's** crypto-credits (**Holo fuel**), which is then further explained below.


	Crypto-coins	Holo's Fuel
Issuance method	Fiat (by randomized authority from Proof-of-Work or Proof-of-Stake)	Mutual credit. Never created from nothing — always an offsetting debit for any credit
Shared "Ledger"	A Single Global Blockchain	Sharded Validating DHT
Value	Fluctuating (not asset-backed)	Stable (asset-backed)
Ontology	Data-Centric: requires consensus typically achieved by Inefficient proof-of-work or proof-of-stake	Agent-Centric: No consensus required. Mutual counter-audit + randomized validation to build CALM ¹¹ shared DHT
Chain	Global competitive	Local collaborative
Accounting	Single authorization spend	Mutual authorization double-entry

Crypto-Accounting rather than Cryptocurrency

Holo fuel is not a crypto-token or cryptocurrency, but a mutual credit accounting system where every transaction is countersigned on the local chains of both counterparties. This allows us to design the crypto-credits to forge new patterns of social and market behaviors that have not previously been utilized for cryptocurrencies.

¹⁰ http://wiki.p2pfoundation.net/Arthur_Brock_Against_the_Consensus_on_Data_Consensus_in_the_Blockchain

¹¹ Consistency As Logical Monotonicity



In particular, we are optimizing **Holo fuel** to function as a medium of exchange currency, rather than a store of value currency. To build a thriving crypto-economy, credits need to circulate rather than be retained as a speculative investment.¹²

There are several important characteristics of **Holo fuel**:

- It is asset-backed.
- It does not use tokens or coins.
- Transactions are counter-signed by both parties.

This enables a currency supply that breathes, so it can be value-stable without being value-static.

Asset Backed

Tokens are issued by fiat: they come from nothing, and can really only be spent. A currency is **backed** by something when it can be redeemed for that thing.

Technically "redemption" is different than "spending." If you have a local currency backed by dollars, when you redeem it for dollars, the currency you redeem has left circulation, and the reserve of dollars has been diminished, and the reserve must be expanded again to issue more of the local currency.

Holo has a huge negative balance when this system starts because funds raised in the ICO are credited *from* the **Holo** Infrastructure Provider account. Also the Reserve Accounts (all initially managed by **Holo**) are always negative because these accounts are debited for the credits people purchase (with outside funds now held on reserve).

There are two ways **Holo** gets paid for hosting:


1. For hosting provided **directly** from **Holo's** servers (minimal), **Holo** is paid credits. These come from someone's positive balance reducing **Holo's** negative balance, hence taking those credits out of circulation in exchange for hosting.
2. For hosting provided **indirectly** by the network of hosts, it is paid in outside currencies (reserved for hosts). When a host redeems their Proof-of-Service credits, they spend from positive balance, reducing a Reserve Account's negative balance, taking those credits out of circulation.

Since the credit limits on the system are directly connected to providing hosting power (whether extended to hosts or **Holo**), and then redeemed against those negative balances, the system is backed by that asset.

No tokens. No coins.

Instead of being token-centric, which requires computational overhead invested in establishing consensus, **Holo** is agent-centric. In an economic context, this upgrade leverages traditional double-entry accounting by using cryptographic signatures committed to immutable chains as accounts. In this method, instead of managing a global ledger of coins, each agent (or user, or

¹² <https://medium.com/holochain/building-responsible-cryptocurrencies-d45d7d2173ed>



account) manages its own local chain of transactions. This means that each person's balance is encoded on their own chain, so when two people transact, they only need to audit their counterpart's history to be sure they have the credits they're spending. One party's balance goes up, and the other party's balance goes down, in equal measure. **Every credit has an offsetting debit.** They need neither permission nor consensus from anyone who is not party to the transaction.

Countersigned Transactions

The counterpart's signature locks the record from being edited afterwards, which also effectively makes all prior content in the chain immutable. This immutable history enables anyone to quickly calculate someone's balance and audit their history by replaying their transactions to confirm signatures and changes in balance.

As an example from general use, Alice agrees to sell a bike to Bob for some **Holo fuel**. They communicate with each other via node-to-node messaging to build a transaction for a two-phase commit process. Each entry in someone's local chain is connected by signed headers.

One party initiates the transaction, leaving blank the fields the counterparty must complete. Each agent exchanges the data required to validate the other's state. This involves each retrieving and auditing the other's chain to confirm that they are in a valid state to complete the transaction (for example, the buyer has the credits they're spending). The person receiving funds indicates their approval by building a pre-flight header for their chain and sending it to the buyer. When the sender responds with their header, they both commit it to their own source chains with the record of the counterpart's signature in the header they provided.

Note that BOTH parties actively participate in the transaction and must sign it to their chains. This is not the spending of a coin by a single keyholder, but a mutually agreed-upon transaction with the opportunity to validate the other party's state before transacting with them. All nodes have the same validation rules, so if Alice can't validate that Bob can spend the credits he's wanting to spend, then her app will reject the transaction. It doesn't matter if others before her colluded with Bob. Every non-colluding actor will reject illegal operations. Bad actors, in this sense, can have no effect on legitimate users nor on the currency or its supply.

Breathing Currency Supply

Since all valid transactions are double-entry accounting entries, **Holo's** internal crypto-accounting functions just like a balance sheet¹³ where every transaction keeps the sheet in balance. Every credit has an offsetting debit. Nobody ever gets to create something from nothing. There is no minting, mining, or burning of coins. This means the sum of all the positive balances is always equal to the sum of all the negative balances.

When no coins exist, and a matching debit for every credit is always required, managing the currency supply is fundamentally different. The simple reason for this is that *the net currency supply is always ZERO*.

There are two primary ways the currency supply breathes:

¹³ http://www.accountingexplanation.com/double_entry_system.htm

1. Through the many small credit limits (explained further, later in the document) of accounts providing the assets (hosting power, app development, app provision) which back the value of the credits, and
2. Through a few larger credit limits of Reserve Accounts and the Infrastructure Provider.

Think of operating a value-stable cryptocurrency a bit like building and maintaining a bridge.

- The Reserve Accounts are the stanchions initially suspending the weight of perceived value.
- The Infrastructure Provider are the engineers and construction crew, they need capital for the materials and ongoing revenue for the maintenance.
- The key players in the app ecosystem (hosts, app providers, and developers) are the road with their credit limits being the expansion joints in the sections of concrete.

You don't achieve stability without all these parts working together — and without flexibility designed into the right places, the whole thing is too brittle and it collapses. To achieve value stability of a currency you must establish feedback loops which keep supply and demand in dynamic balance.

Value Stable — Not Value Static

The most critical component in the value stability of **Holo fuel** is the fact that it is backed by a vital modern asset: computing power. Estimated 2017 revenue for cloud hosting is \$264 billion dollars¹⁴ **Holo's** credits are not cryptographic tokens divorced from any specific value, they are integral to the operation of a large-scale computing infrastructure.

Holo fuel is priced in computing units: processing time, bandwidth, and storage. It is available for purchase from **Holo** as well as the whole community of hosts. It is also redeemable across that whole community for computing power. Even though credits can also be used for general financial transactions, as the number of hosts grows, that mass of their computing power stabilizes valuation. Hosts set their own prices for their computing power which will tend toward stability when averaged across a large ecosystem of servers distributed across the planet.

Another feedback loop stabilizing the price is the fact that **Holo** hosting is feasible on commodity hardware.¹⁵ If the price of **Holo fuel** rises significantly, people are incentivized to connect more computing power to the network. And since trades on exchanges are not likely to deviate wildly from the prices for which people can buy computing power, this incentivization structure places a decentralized throttle on massive price pumps. This grounding in the delivery of a real world asset with practical value provides a substantial center of gravity for the price of **Holo fuel**.

Value-stable does not mean static — there is no external value reference to fix a price to. External currencies fluctuate in value too much for credits to be pegged to any one thing. Also, the value of credits is still dependent on real world factors like the cost of electricity, computing hardware, and Internet connectivity. Variations of account balances moving closer and further from their credit limits enable small changes in the supply to strengthen immunity to wild fluctuations and pump-and-dump manipulations.¹⁶

¹⁴ Gartner [projection](#)

¹⁵ We've tested running over 50 simultaneous instances of applications on a \$35 Raspberry Pi

¹⁶ Described by the SEC [here](#).

Participating with Holo fuel

Hosting System — Roles and Responsibilities

Holo fuel is designed to power distributed applications operated by a network of hosts who provide computing power. Therefore, specific roles and responsibilities are defined within this system. Most of these roles can be stacked such that an agent (a node with private/public keys and the ability to interact with **Holo** and its hosted applications) may hold multiple roles. The exceptions to this rule are Reserve Accounts and the **Holo** organization, which acts as an Infrastructure Provider.

End-User Participant


An end-user accesses crowd-hosted applications via standard web browsers, so their defining characteristic is that they have not installed *Holochain*. **Holo** is designed to help such end-users reach their applications, keep their data out of centralized services, and make it safe and easy to do crypto-transactions. Like all user roles, major rights and responsibilities involve following the rules encoded in the **Holo** app DNA, which may include payment of transaction fees when they accumulate to the payment threshold. End-users are constrained in using credits in several ways:

- End-users cannot have a negative balance.
- End-users can participate without credits if hosts or app providers do not require credits or the end-user provides enough hosting for their own.
- Should the application require credits from an end-user they would acquire credits through the Reserve Account, or other non-affiliated sources. End-users can only spend credits which are part of their positive balance.
- End-users spend credits as described previously.

Host

Hosts can set their own priorities and filters by app categories, price brackets, and usage demands. If a Host doesn't have much time or interest in such choices, they can enable an app selection autopilot. Autopilot is a good way for Hosts to increase their revenue by bringing capacities online as needed. Hosts who don't want to pay much attention to pricing can also configure an auto-pricing app. They can set basic priorities such as trying to serve the greatest demand, seeking the highest payers, or adjusting toward a middle-of-market zone to get hosting volume that is optimal instead of overwhelming. Hosts can also set their own prices. Some may opt to host certain applications for free — if, for example, a Host is passionate about a public-interest project, like a P2P Wikipedia, SETI, or Genome Mapping project. Some people may choose higher thresholds than others, depending on their sensibilities for profit, risk, philanthropy, etc.

Once a Host has three months of hosting records they will receive a credit limit proportional to their hosting revenue. The credit algorithm includes anti-gaming mechanisms to deter faking transactions intended to inflate one's credit limit. A Host's credit may not be identical to their hosting revenue, but it will be quite close. The credit limit is expanded based on the notion that earned hosting revenue indicates future capacity to repay a negative balance.

- 
- Hosts acquire credits in exchange for their processing and storage services, by buying them from the Reserve Account, or by providing non-affiliated services.
 - Hosts are the only actors on the network able to redeem credits through the Reserve Account. Their ability to redeem is specific to credits earned through processing and storage services for the **Holo** network, and is not available for credits acquired through other means.

Application Provider

App Providers are responsible for the maintenance and security of apps they publish on **Holo**. They also agree to timely payment of Proof-of-Service invoices. Since unpaid invoices are visible to all, it is easy enough for a Host to demonstrate a failure to pay. No central authority needs to intervene, and no smart-contract needs to enforce payment.

If an App Developer sets up subscription, product, or service payments to be received in **Holo**, they will have access to a variant of the credit algorithm used by Hosts. Many apps may take payments in traditional currencies, and would not qualify for credit from such activity, but they can use that cash to purchase hosting credits from **Holo** Reserve Accounts, which would then be held on reserve for redemption by Hosts. Application Providers are constrained in using credits as follows:

- They acquire credits by purchasing them from **Holo** Reserve Accounts.
- The Application Provider cannot redeem credits, only spend them for services on the network.

Application Developer

Developers can complete development bounties offered in **Holo**, giving them access to a variant of the credit algorithm offered to Hosts. This will likely be only a small portion of the ecosystem.


- Application Developers also acquire credits by purchasing them from **Holo** Reserve Accounts.
- Credits received for application development cannot be redeemed, only spent for services on the network.

Infrastructure Provider

The **Holo** organization itself runs the **Holo** Application Delivery Network to manage bridging from the web to *Holochain*. With the support of Reserve Accounts, it also runs the asset-backed, mutual-credit currency and manages value flows between various parties (including allowing Hosts to convert **Holo fuel** to other currencies).

- The Infrastructure Provider acquires credits through fees of no more than 1% taken from all **Holo fuel** transactions.

Reserve Accounts



The **Holo** organization is also a special class of user with an initial credit limit large enough to credit all the pre-sale purchases from their account. That limit is calculated from a valuation algorithm for the infrastructure services based on actual growth and demand (numbers of hosts, applications, users, etc.). Transaction fees should cover most of the costs of operation and maintenance, so this line of credit is to capitalize system improvements. Therefore, any significant expansions of supply would also be correlated to enhancing the value and capacity of the network.

Holo holds Host earned credits under reserve so that there is liquidity to exit Holo fuel. Initially **Holo** will be the only Reserve Account. To perform its role adequately the Reserve Account must be transparent and demonstrate proof of funds and ongoing receipt and disbursal of funds.

General Purpose Transfers and Transactions

Holo needs to be able to support general purpose transfers and transactions that are not just hosting transactions. Here are some basic examples of why:

- An App Provider has a few apps hosted on **Holo**. To maintain clear accounting records they maintain separate accounts for each app. App X is their main breadwinner which brings in lots of subscription revenue in **Holo fuel**. They make periodic transfers from App X to the accounts of App Y and App Z to cover the hosting fees.
- A host has multiple devices with each one earning credits in that device's account. They would like to pool their credits into one account to make a large purchase.
- An App Provider needs to pay an App Developer for services.
- An App Developer needs to pay a subcontractor for development services.

The hosting transaction structure is already flexible enough to support general purpose transactions, and they are clearly needed for smooth operation of actors in the **Holo** hosting ecosystem, so there is no reason to artificially constrain people from making whatever payment transactions they need.

Selective Automation: Holo Governance

Holo provides the informational feedback loops needed for good decision-making rather than replacing people's freedom to choose. Automating things in a **Holo** application is easy, and blending automation with better information for making decisions is more resilient. **Holo** provides information to facilitate the following in its internal hosting market:

- Hosts can be selected by Application Providers based on quality information in their performance records.¹⁷
- Hosts can accept or reject Application Providers based on reputation for payment.

¹⁷ Peers on the DHT keep statistics about their neighbors so they know how to manage the neighborhood. They activity from the gossip protocols, to identify percent uptime, latency, and bandwidth/sync speeds. Holoquary also reports sustained failures of a host to service Holo requests so they can be lowered in the DNS rotation. App providers do statistical analysis on service logs. If a node is generating fraudulent billing or artificially inflating their charges, the app provider will flag this as a trust incident, and likely block that host (for that app only). Being blocked/flagged on apps could be an indicator a node may not be able to be trusted.

- Application Providers receive good information about the service provided by Hosts.

The most fundamental “terms and conditions” of the system are the code written into the **Holo** app DNA. However, **Holo** is also a hosted commons with expected standards of behavior. The full complement of social agreements simply cannot be encoded into smart contracts. Instead, it can facilitate better collective intelligence and healthy feedback loops that enhance people's ability to choose who they trust, while detecting unexpected or unpredictable cheating and fraud.

All types of users are incentivized not to defraud others on the system with the understanding that when they are caught all privileges on **Holo** may be revoked. Keep in mind that EVERY communication and data element is signed by its author to their immutable chain, or it cannot propagate. If someone acted badly, their actions would be published on a non-repudiable record of their actions, meaning that their digital fingerprints are all over the scene of the crime and their chain would be rejected in the next transaction.

This enables the **Holo** ecosystem to have a high-functioning “immune system,” because any node can create a “warrant” which flags fraudulent behaviors and provides the original signed records of the fraudster as proof. As new types of fraud are identified and able to be detected, it is easy to determine who has already done those things, then spread warrants as proof of fraud, so other nodes can opt to blacklist them.

Another agreement for all **Holo** users is to not generate wasteful, automated, or artificial traffic (to boost one's own or a conspirator's hosting fees). If a developer needs to test app scalability they must do that on *Holochain* or on a distinct **Holo** testing network where test nodes (likely supplied by app providers and developers) agree to provide each other free computing space purely for the purposes of testing their apps for vulnerabilities and scalability.

For a complex ecosystem of relationships, it is far superior to have safe settings for default behaviors, and then enable people to choose to replace those settings with their own thresholds or make their own special exceptions. Because of the scale of the system (both micro-transactions and large volume), automating certain functions is crucial. Thus there is a small set of roles and processes for interactions. The Currency White Paper provides elaborations of the types and operations of automatable processes: pre-authorization credits, Proof-of-Service invoices, and transaction fees (a special instance of the structure used for pre-authorization).

	Selective Governance	Smart Contracts
Evolvable	Yes (includes means for versioning)	No — fixed
Encoding	Hard-coding + feedback loops enabling better decisions	Hard-coded
Ownership	Participants	Creator
Scalability	High	Low (all nodes perform computation)

4. Business Model Innovation: Leveraging Excess Capacity Using Sharing Economy Principles

In much the same way that Airbnb leap-frogged hotel chains with minimal capital requirements by leveraging spare space in people's homes, **Holo** can compete with existing cloud hosting companies without significant physical infrastructure or capital investment. In the crypto space, when it comes to actually scaling distributed applications or reaching mainstream users with them, there is almost no competition yet.

The Larger Value Proposition

Holochain is a generalized crypto application engine. This means we can fulfill on the promises of many other major crypto projects. Between built-in functionality, applications already built, and applications that are in progress for near-term completion, we solve many of the most pressing problems in the crypto space including decentralized storage, scalable decentralized applications, and secure decentralized identity.

We believe that to efficiently deliver on these promises, at scale, a radical rethink is required. Our solution to this is *Holochain* and **Holo** powered by the five innovations in this paper. Over \$5 billion has gone toward other projects to provide largely a subset of the functionality we have already built or we expect to bring online in the next few months.

Project	Raised	General Capabilities	Available from Holo ¹⁸
EOS	\$4,467M	Scalable decentralized applications	Already in Alpha 0
SONM	\$42M	Fog computing	Already in Alpha 0
Tierion	\$25M	Verification/Digital Notary	Already in Alpha 0
Ethereum	\$18M	dApps & Smart Contracts on Decentralized Computing Architecture	Already in Alpha 0 (currency forthcoming)
Civic	\$33M	Secure Decentralized identity	Already in DPKI App
Tezos	\$212M	Integrated evolution of code/protocols	Alpha 1 in Nov 2017
Filecoin	\$257M	Decentralized Storage	App in Dec 2017
Storj	\$29M	Sharded P2P Cloud Storage	App in Dec 2017
Pillar	\$21M	Personal Data Locker	App in Dec 2017
Status	\$90M	Mobile light client	App in Jan 2018
Bancor	\$153M	Liquidity for cryptocurrencies	In Holo fuel March 2018
\$5.347M			

¹⁸ Note: We are not claiming identical functionality, features, or user experience has been built, but rather that the core underlying problem related to the decentralized application integrity has been addressed and basic features have been implemented. Also note the total of initial funds raised is just over \$1 billion, but EOS keeps raising funds, so we decided to bring the figures up to date with that fact.



By keeping the focus on the security and scaling of a cryptographic application engine, *Holochain* can foster a massive ecosystem of distributed application projects much larger than anything seen in this space so far. When you add to that the ability of **Holo** to make these applications available to mainstream users in their web browser, that creates an even greater multiplier on the reach and value for the whole ecosystem.

The Revenue Model for Holo

To have a thriving crypto-economy on **Holo**, the credits need to be actively circulating, not parked with everyone hoping for future market cap increase. Therefore, the revenue is tied to transaction fees, rather than outside trading value of a token. This incentivizes us to attract lots of applications, many hosts, and to maintain a value stable currency to encourage the use of **Holo fuel** above and beyond hosting.

Here are a few basic scenarios showing how this may play out:

1. **Something better beats us to market** and none of this gets traction. While possible, this seems unlikely since we're already to Alpha on *Holochain*. In some domains, there are claims that certain functionality is impossible, yet we already have it working.
2. **We make it first to market, but have some critical bug/failure that negatively impacts the *Holochain* brand** and so we lose critical time and credibility while fixing the bugs. We believe, just like with DAO and Ethereum, as long as we are transparent and diligent in working towards a world where *Holochain* and **Holo** exist we can overcome critical bugs/failures.
3. **We fail to deliver on the promises of the crowdfund or ICO** due to delays in boxes, not enough hackathon demand, or not enough demand for **Holo** and so *Holochain* apps don't reach the mainstream.
4. **Holo makes it to market, but users are actually afraid to jump from centralized to fast and scalable dApps.** This also seems unlikely as blockchain has primed the market for these solutions, but has not been able to scale. In this scenario, **Holo** starves from inadequate transaction revenue and needs to restructure to generate other revenue sources.
5. **Holo grows a thriving dApp ecosystem.** In this scenario we look toward the revenues and profitability of cloud hosting — rapid growth, a market in the hundreds of billions. Given how easy it is to build crypto apps in our framework to solve significant challenges (see comparison chart of over \$5B put into solving problems we already solve), this seems to be a viable path. Participants in our ecosystem are well rewarded for their work: **Holo** transaction revenue on a small corner of this market will be more than adequate for infrastructure maintenance, innovation, and growth, plus small trading volume on **Holo fuel** as a general use currency.
6. **Holo explodes into a massive crypto ecosystem for dApps and asset-backed currencies.** Not app hosting or general trading, but more asset-backed currencies on the **Holo** model start operating on *Holochain* and running app extensions on **Holo** to reach mainstream users. **Holo** is widely used as a general purpose trading currency (akin to current Ethereum levels at \$300M/day). In this scenario, our challenge will be what to do with too much transaction revenue, and how to best invest it for the health of the ecosystem. We will certainly use crowd direction of funds and may cap transaction fees.

We are Growing an Ecosystem

Within **Holo** we are creating shared incentives for efficiency instead of inefficiency. **Holo fuel** grows in value the more efficient the network gets. We are developing *Holochain*, building **Holo**, building an app development community and building a host network at the same time so we can build a thriving ecosystem.

Why would application developers build and run on **Holo**? Because **Holo** offers:

- RAD tools (Rapid Application Development) to get them started.
- Use of familiar programming languages (like JavaScript) for their apps.
- Their app leverages user assets, and they realize their users may still want to keep a copy (like social media, Wikipedia, blogging platforms, etc.).
- Interoperability with other crypto apps in the ecosystem.
- Side channels and off-chain computing for Ethereum that is still decentralized.
- Core modules and services they don't have to rebuild (Distributed PKI, key revocation and management, sovereign identity, indexing and search, content addressability, app store for distributing your app, backups, file sharing, etc.).
- Use of a hosting infrastructure which automatically scales as the user base grows, and where a significant portion of your users may self-host.

By combining technical, currency, and dApp development into one ecosystem we are able to create a business that:

- Has a small central footprint (not many employees necessary) and lightweight infrastructure;
- Creates value (reputation, money) for hosts, developers, and users rather than the network owner;
- Keeps hosting fees and transaction fees to a small portion of all **Holo fuel** transacted;
- Allows for governance power to reside within the ecosystem, diminishing the need for out of touch boards and management teams to exert central control;
- Has agile boundaries between jobs for employees, contractors, and community;
- Ensures that fees go into future features and infrastructure expansion rather than profit taking.

Cloud Hosting Size and Growth

Holo brings sharing, through this innovative business model, to hosting. Initially, **Holo** is a hosting business which can continue to grow its capacities with negligible capital investment (like Airbnb became the biggest hotelier). We believe there is enormous opportunity within the cloud hosting industry to benefit from predicted industry size and growth rates.

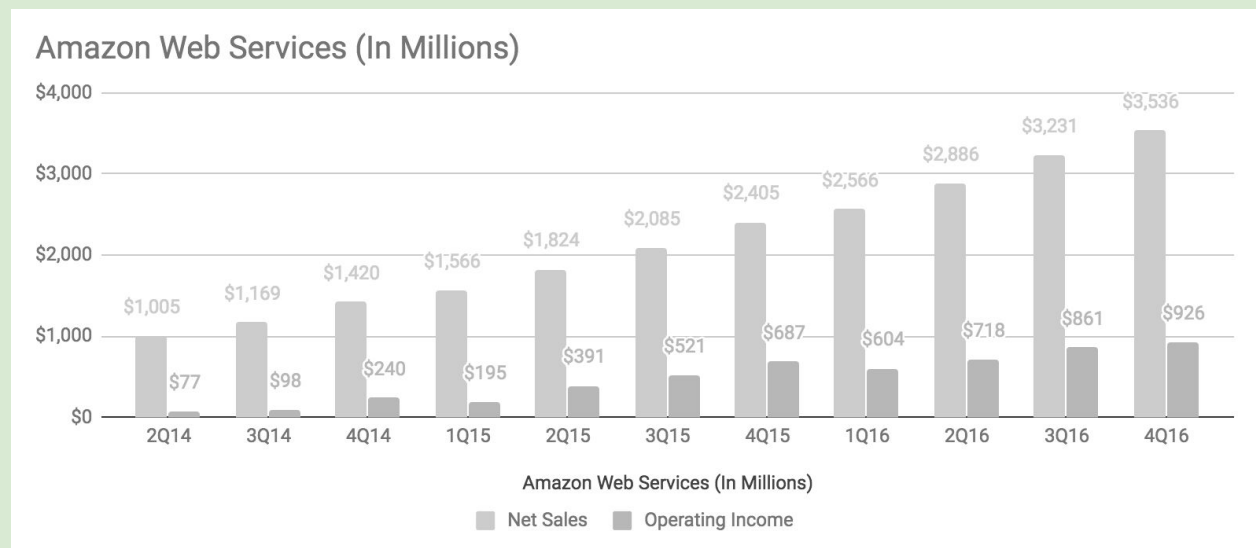
Table 1 IaaS Public Cloud Services Market Share, 2015–2016 (Millions of U.S. Dollars)

Company	2016 Revenue	2016 Market Share	2015 Revenue	2015 Market Share	2015 to 2016 Growth
Amazon	9,775	44.2%	6,698	39.8%	45.9%
Microsoft	1,579	7.1%	980	5.8%	61.1%

Alibaba	675	3.0%	298	1.8%	126.5%
Google	500	2.3%	250	1.5%	100.0%
Rackspace	484	2.2%	461	2.7%	5.0%
Others	9,147	41.2%	8,074	48.4%	13.2%
Total	22,160	100%	16,861	100%	31.4%

Note: 2015–2016 revenue for Alibaba has been adjusted from estimates previously published in "Market Share: IT Services, 2016" Source: Gartner (September 2017)

The cloud computing industry has one dominant player with a large number of smaller players. It is a market where customers are looking for solutions outside those Amazon Web Services provide, so there are opportunities to enter with a solution that meets currently unmet needs.

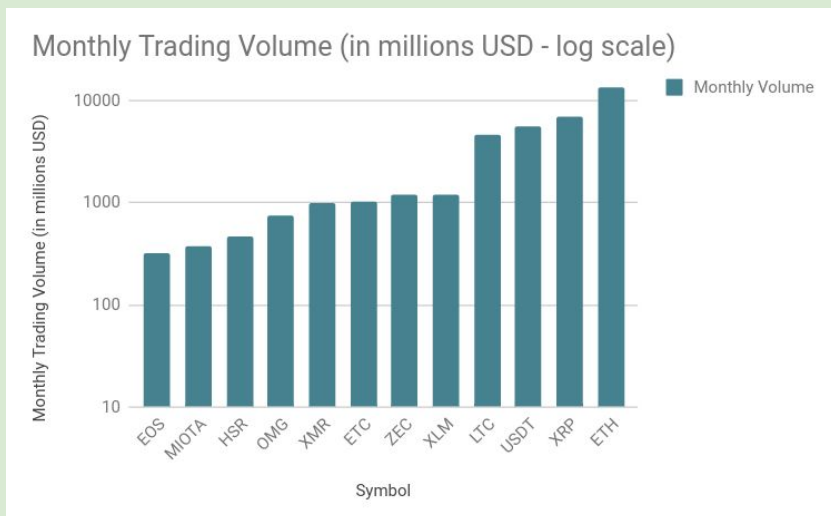


Amazon Web Services is growing revenue and profit quarter on quarter. We expect this to continue for the next two years.

Monthly Transaction Volume (Currency)

This chart shows some samples of monthly trading volumes in cryptocurrencies in comparable functional spaces as **Holo fuel** which range from \$300 million/mo to over \$13 billion.¹⁹

¹⁹ Source: <https://coinmarketcap.com/>



5. Funding Innovation: Bonding ICO with Crowdfunding

We are taking an innovative approach to funding **Holo**, running separate crowdfunding and ICO campaigns.


Our ICO is a presale of hosting credits. The hosting will be provided by the boxes sold in our crowdfunding campaign. We need the crowd as stakeholders in the whole project and its future. People participating in the crowdfunding primarily as hosts and developers become stakeholders along with pre-sale credit purchasers through the ICO. This is critical to creating a thriving ecosystem.

We intend to run a sale that is as inclusive as possible, meaning future **Holo** hosts and users will not be pushed out by a few rich people buying all available credits within minutes. We also intend to act responsibly by having a meaningful cap on the amount of credits we allow ourselves to sell, instead of just raising as much as possible.

In December 2017 and January 2018, **Holo** will establish its infrastructure and services through a sale of hardware hosting nodes, developer training, application development support, data hosting, and data processing. This process will take place through a tripartite strategy aimed at reaching a broad number of users and hosts, all the while ensuring access to the funds needed to deliver these products.

Crowdfunding Campaign

Holo will offer training for building *Holochain* applications (through hackathons) and the necessary hardware to run the *Holochain* protocol through a crowdsale on the IndieGoGo platform. The crowdsale will fund the manufacture of hardware nodes required for hosting and processing data on the **Holo** network by pre-selling these devices to future hosts. Purchasers of these nodes will be able to earn **Holo** network credits for performing the service of hosting sharded data from distributed apps once the network launches. In addition to hardware nodes, the crowdfund will offer in-person



training services for *Holochain* development, application design consultation, and tool kits for jump-starting the app development process.

Private Sale

Hosting Credits Exclusive to Hosts and Developers — Not Transferable Before Launch of Holo

Team members, friends, family, and **Holo** users who have already established themselves as application developers or **Holo** hosts will have access to a limited pre-purchase of up to \$1,000 per person of hosting credits. They will receive a non-transferable digital receipt for their purchase, which will be credited to their account when **Holo** launches in 2018. These sales are limited to \$1M.

Qualified Investors

There will be an opportunity for qualified investors to have access to a limited pre-purchase of hosting credits. They will receive a non-transferable digital receipt for their purchase, which will be credited to their account when **Holo** launches in 2018.

ICO — Initial Community Offering

Transferable ERC20 Token Sale (Outside Restricted Countries)

Shortly after the launch of the Crowdfund, **Holo** will offer a pre-sale of its services in the form of transferable ERC20 tokens on the Ethereum public blockchain. When the **Holo** network goes live, these tokens can be exchanged for the corresponding credit balance on the **Holo** network and destroyed upon exchange. The supply of tokens is set in relation to the demand proven by people's purchases from the crowdfund and of non-transferrable **Holo fuel**.

The initial token sale will open with a €2.5M supply that expands daily according to an equation that translates the amount of demonstrated demand from the crowdfund and private sales into a correspondingly increased ERC20 token supply. We only want to raise the capital needed to support the expected demand -- so this is our gauge to predict how many people will need tech support, developer tools and trainings. This increased supply of new tokens will be released each day based on the cumulative total of the crowdfund and private sale activity. Participants in the transferable ERC20 token sale will pay in Ether and have access to their tokens within a week of the close of the ICO, far in advance of the launch of **Holo**.

The design of this strategy is meant to establish a **Holo** user base through multiple avenues, bring in the money needed to build and launch **Holo**, and raise only the resources necessary to support expected demand.

Design of Solidity Smart Contracts

- We take a strategy of splitting the contracts into small-as-possible logical units and leverage code already written and tested by others.
- Contract addresses are injected after creation so that if single contracts are updated, others can be reconfigured to communicate to new contracts as needed.
- All our contracts are based on the zeppelin-solidity library. Where modifications were needed, we copy-pasted the zeppelin code and then made minor changes.
- We use SafeMath for all mathematical functions.
- All code is tested.
- The contracts have roles that allow certain actions (i.e. updater, minter, owner) that are usually updatable by the owner.
- We attend closely to the gas usage of our code and optimize where possible.

Sale Mechanics

Sales from the crowdfunding serve as predictive indicators of the first year demand for participation in **Holo**.

- Each day's sales of hosting boxes and developer events expand the supply of tokens according to a fixed formula which means the token supply is not a pre-determined number. Once per day, the newly released amount of credits will be written to the blockchain enabling further credit/token sales. If all tokens are sold out, nobody can buy tokens until the next update releases more (which of course can be expanded by purchasing from the crowdfunding campaign).
- We don't allow any single wallet to buy more than 10% of the credit supply of each day.
- We log the amount of available credits and sold credits for each day of the sale period and will make these statistics visible on our credit sale webpage.
- After the sale period ends, we mint tokens for the team such that the team gets 25% of the total number of tokens in existence. Thus, during the sale only 75% of credits, calculated based on crowdfunding statistics, is made available for sale. The aim is to avoid artificially increasing the supply with tokens minted for the team.

ERC20 Token Distribution

If we raise less than €1M we will return the ETH to all participants and will fulfill the project through other funding strategies. Since 25% of the tokens are reserved for the organization, including founders, team, and prior investors, we will mint 3.3M tokens on day one, in order to make 2.5M available for sale.

Role	Allocation
Organization & Team	25%
Community	75%

Daily Distribution

The fact that people will buy a token to speculate with does not mean there is a demand for the product or service. We are leveraging our crowdfunding campaign as an indicator of demand for our product and to gauge the size of our initial community of developers, hosts, and users. Based on the sale of boxes and developer tools, new tokens are released by an algorithm connected to that project demand.

We chose to start with €2.5M because we see that as the base cost to build the software and initial infrastructure. However, the greater the demand, the more funds we will need to service that demand and support the community. We are targeting our ICO raise to cover the needs of our first year to support the community, the application developers, the end-user volume, the infrastructure, and the liquidity reserves behind credits. The larger that demand, the more capital we need to service it until transaction fees can cover operational costs.

The Future

Budget Allocation by amount raised

We are raising >€2.5M denominated in ETH. If we don't hit the €2.5M target we will allocate the amount raised, according to the €2.5M allocation, as follows.

Allocation	2.5M	5M	10M	20M
Holo Development	30%	20%	20%	15%
Holochain Development	25%	15%	10%	10%
Currency Reserves	10%	30%	35%	40%
Infrastructure	10%	10%	10%	10%
Operations	10%	10%	10%	10%
Support of Developers, Hosts & App Providers	5%	5%	5%	5%
Marketing & Communications	5%	5%	5%	5%
Events & Programs (hackathons, training)	5%	5%	5%	5%

Holo Development Roadmap and Timelines

	Holo	Holochain	Apps
Q4 2017	Crowdfunding campaign and ICO to raise capital for Holo, grow Holo	Alpha 0 and then Alpha 1 Release.	Design and prototype voting and decision making apps (meta-apps)

	network, and attract developers for Holochain.		that can be included within other Holochain apps).
Q1 2018	First boxes shipped to 500+ hosts.	Alpha 2 including high level application development framework and pluggable governance.	Holochain Directory acts as an app store / package manager for the 50 or so Holochain based applications that have been created to date. Partnerships established for other asset-backed currencies (energy, food, housing, etc.).
Q2 2018	First test transaction on Holo using Holo fuel. Reaching 5,000 hosts.	Alpha 3 includes security audit and the ability to adjust DHT parameters and behavior.	Core app services available: - Holochain Directory (as pkg mgr) - DPKI & Identity Services - Holochain Index - Smart Caching.
Q3 2018	100 test transactions an hour on Holo using Holo fuel. Test net of Holo running on 15,000 host device.	Holochain in solid Beta Release. Commitment to backward compatibility and more security audits.	
Q4 2018	Test net Holo running on 30,000 host devices. Number of Holochain nodes has surpassed number of bitcoin nodes. (Currently BTC 7900, ETH 26,000). By end of the year, approaching production level sophistication.	Peer-to-Peer applications on Holochain reach 50 apps and 10,000 users (with apps that don't require paid hosting to smooth out imbalanced production/consumption). By end of the year, approaching production level sophistication.	Replacement for gmail / gdocs / collaboration tools app available as beta on Holochain.


Why Holo's Strategy Will Work

Holo takes us beyond the limitations of blockchain

Holo fuel takes an agent-centric approach to cryptocurrency design rather than a data-centric approach. In doing so, the **Holo** crypto-accounting system surpasses the efficiency limitations of similar systems built using blockchain or other consensus-based distributed computing strategies. It is a tokenless crypto-accounting engine. Eliminating tokens makes crypto-accounting substantially more efficient. It frees massive amounts of computing power and network traffic from consensus and synchronization of a global ledger of tokens.

We leverage principles from game theory and living systems feedback loops to establish an equilibrium for the value stability of currency units being accounted for. This approach, using *Holochain*, transforms the computational efficiency from blockchains $O(n)$ to $O(\log n)$, and also addresses common security issues for blockchain-based currencies.

Holo is a decentralised hosting ecosystem designed to work for you



Holo provides normal, everyday web users access to decentralized applications without needing to install additional software. This new form of hosting blends small consumer grade devices with other hosting assets to provide an efficient, dynamic, and inclusive hosting ecosystem.

Holo is an ecosystem designed by currency experts not token designers

The **Holo** team has vast experience over the last 15 years building alternative currencies. We have designed monetary currencies, reputation currencies, and cryptocurrencies, and alternate value flows to make communities work as intended. We are bringing this experience to build a **Holo** currency that facilitates an active economy, and we think crypto-accounting is the way to do this rather than crypto tokens.

Asset-Backed Crypto Economy

If **Holo fuel** starts getting used as a more general purpose currency, hosting will become a smaller portion of the economy. This enables more asset-backed currencies for electricity, food, transportation, lodging, and so on.

Holo is driven by a team determined to make decentralized, community-powered applications work in many sectors

Holo has been developed by the team that is developing *Holochain* as part of its larger commitment to realize, on a broad scale, the innovations of the Metacurrency project. The team views **Holo** as the first of many projects that will combine the ground-breaking *Holochain* technology, pre-existing physical infrastructure (in this case broadband internet), and transformative design principles for currency, governance, and agent-centric marketplaces. Our team believes in the power of large-scale, community-powered applications to change the world for the better, beginning with our alternative to cloud computing — crowd computing. We are building both community and technology. Our fundraising efforts along these lines aim to develop **Holo**, bootstrap the **Holo** community, and enhance the functionality of *Holochain*.

Holo gives enormous upside for early adopters if we achieve our bold ambitions


The ERC-20 token we are selling in the ICO is a credit for **Holo**. It will be convertible into **Holo fuel** at launch.

Holo fuel is a currency for purchasing computing (processing, bandwidth, and storage), and thus can be thought of as denominated in compute power.

To establish the initial pricing of that compute power, i.e. the amount of computing you will get for one Holo, we begin by establishing a benchmark of a known system, Ethereum. We will use a suite of real world compute tasks, both ones that others have run, and ones we run, on the Ethereum blockchain, and use the observed cost in gas to denominate 1 compute unit. These tests will all be visible on the Ethereum blockchain for public reference, and the code shared for anyone to run themselves, if they wish.

The opening price of Holo when the network goes live, will be 1/10,000 that price because we know that running similar computations on Holochain is at least that much more efficient, if not more so.

So if you send us 1 ETH, we will give the amount of credits that represents the efficiency multiple between ETH and Holo credit established in our baseline tests. If our efficiency multiple when going



live is better than the baseline results, then the compute power you can buy with your Holo fuel will be greater.

We currently project that the cost of computation will stabilize closer to 10 million times the efficiency of Ethereum today.

Appendix and Links

[Holo Currency white paper](#)

[Holochain white paper](#)

[Hosting white paper](#)

[Terms and conditions](#)

Appendix: Criticisms and Objections

“You obviously don’t understand ‘Trustless’ currencies.”

Many in the crypto project space will probably perceive transaction fees being paid to an Infrastructure-provider as centralizing too much authority in one entity. However, paying maintenance fees to Holo, doesn’t give it a lot of extra power. It primarily enables responsible funding so we don’t need to raise hundreds of millions of dollars to get off the ground. It also enables us to create value stability by having an asset-backed currency.

The main power Holo has, in this context, is to update the software — the same centralized power that exists in most crypto projects. When a small group of people can launch a hard fork of Ethereum or Bitcoin, it is not really decentralized.²⁰ We already have both pluggable governance for versioning of applications and protocols, as well as individual autonomy to fork to versions of your own choosing. Just because Holo launches an update, doesn’t mean you have to update, maybe you want to convince some people to run Holo Classic!

In actuality, Holo is *less* centralized. For example, Holo doesn’t even hold a record of all transactions. The transactions can all be found on nodes in the DHT, but they are sharded across many Hosts. Hosts set their hosting prices, buyers and sellers on exchanges still set their prices, we have some influence in setting prices for which Reserve Accounts sell hosting. But this is significantly less influence than can be exerted by the 95% of Bitcoin mined by only a handful of pools, and 95% of coins held by a handful of groups of accounts.

For the purists who are not satisfied by pluggable governance and a fully P2P underlying architecture that is much less centralized than mining class nodes, we say: “Great! Use Holochain without Holo. It is completely P2P with zero centralization and no currency needed.” Just don’t expect it to provide DNS services to mainstream users to reach your applications.

²⁰ <https://medium.com/metacurrency-project/cryptocurrencies-are-dead-d4223154d783>

“But you have to use consensus!”

What we must do is provide cryptographically-ensured data integrity on a distributed platform. For that we must also operate with Byzantine Fault Tolerance, which we do. Holochain has means for addressing corrupted communications, corrupted storage, masquerading, lost messages, mis-ordered messages, corrupt nodes, malicious nodes, etc.

There is a kind of implicit consensus built into Holochain which is when an entry is “put” to the DHT has saturated its destination neighborhood. If someone tries to put the same data to the DHT later, there will be a collision. Collisions don't have to be a problem, sometimes it means we're just storing copies of the same thing, so we can just attach an additional source with signatures to the entry.

However, in the small number of cases when it is rival data, like a username or a cryptocurrency, then we need to resolve the conflict. If the neighborhood is already saturated, that's easy, first one wins, but what happens when people try to “put” the same thing at almost the same time producing a collision before either could saturate? Well, one could hard-code a system of analyzing gossip of peers to determine an absolute timeline²¹, but because this is a space for generalized apps, we let the app decide.

How about an auction to the highest bidder? Or the one with higher seniority? Or a better citizenship rating? Or you have them work it out with each other? Or whatever other approach you want to use to solve conflict in the context of the community using your application.

For the small percentage of times you are dealing with collisions of rival data, why would you want to adopt the computational overhead of consensus. Well, the answer would be if you only run one very simple app, and it is a data-centric view on tracking coins. Blockchain was designed for that one app. Holochain is designed for all the others.

Appendix: More on Holochain

Holochain is an application development framework that provides cryptographically secured data integrity for decentralised peer-to-peer applications **without using consensus**. We refer to a user of a *Holochain* application as an agent.

Holochain ensures data integrity for distributed applications through establishing provenance of data published from each agent's local, immutable chain. Public entries are then shared to a content addressable distributed hash table (DHT), with cryptographic signatures, and enforcement of data schemas, and application logic²² by randomly selected peers.

Therefore, *Holochain* establishes an agent-centric pattern for data production, sharing, and management, rather than a data-centric absolutist frame²³ (for which consensus is required). Once a developer learns to do this kind of inversion in their thinking (from data-centric to agent-centric), then

²¹ <http://www.swirls.com/downloads/SWIRLDS-TR-2016-02.pdf>

²² [Holochain White Paper](#) or [github repo](#)

²³ Brock, Arthur: [The Two Main Fallacies of Distributed Computing and Blockchain](#)

building a distributed application on *Holochain* becomes much easier and many orders of magnitude more computationally efficient than applications built for scale on blockchain.

Please consult the [Holochain white paper](http://holochain.org/white-paper)²⁴ for a more thorough understanding of its architecture. At the time of publication, *Holochain* is already in Alpha release with a number of important early applications (such as a distributed Twitter-clone, and distributed public key infrastructure), which have been designed to demonstrate its scalability and usability. The delivery roadmap and upgrades required to deliver **Holo** are shown below.

Holochain delivery roadmap

Deliverable	Description	Delivery Date
Alpha 0	Clutter: a working app to show the world	October 2017
Alpha 1	Working apps with presentable source and documentation	December 2017
Alpha 2	App dev framework upgrade and Pluggable governance	March 2018
Alpha 3	1st Security audit and DHT parameterization	May 2018
Beta	Commitment to backward compatibility, more security audits, invite/engage wider app dev community	July 2018

Appendix: Holochain Upgrades

Holochain currently provides most of the underlying componentry that we need for **Holo**, but there are still some modifications and improvements needed in *Holochain's* core code before **Holo** goes live.

Source Chain Segmentation

Separating the ability to author and sign new source chain entries to a chain from the ability to respond to other peers as a steward of someone's source chain is critical. Hosts will never have end-users' private keys, so any changes will need to be signed by a user to create new entries on their source chain. However, source chain headers and "public" entries will need to be stored with at least some hosts in order to validate them when they are shared to the DHT.


Deeper Segmentation for Source Chain Privacy

Once private keys and source chain services are performing adequately we have outlined some deeper layers for segmenting source chains. These involve breaking entries into parts, which no single host holds, and are only reassembled en route to authorized requests.

Reputation Upgrades

Holochain already has basic infrastructure for nodes to reject data as fraudulent, and to report fraudulent behavior to the neighboring peers of a bad actor. Evidence is provided in the form of a "warrant" that includes the original fraudulent data signed by its author. The native immune system of *Holochain* can use the accumulation of these warrants as the basis for blacklisting corrupted nodes.

²⁴ <http://holochain.org/white-paper>



Additional enhancements are planned for collecting better performance metrics of your neighborhood peers, and enabling the possibility of defining node service classes.

Pluggable Governance

Pluggable Governance modules that enable applications to manage forking of their DNA are planned for *Holochain's* Alpha 1 release. This will be helpful for application providers when managing new releases of their distributed software, enabling easy upgrades for their users. Within this governance process, upgraded apps can write a closing entry onto a user's old source chain that points to their new source chain in the updated app. The new source chain in the updated app will also have opening entries that point back to the old source chain. This provides continuity of function and identity with clean versioning of code and protocols.

Scalability, Security, and Optimization

Holochain will undergo increasingly stringent scalability testing, security vetting, and performance optimizations that will continue to mature the platform and ensure its reliability for mission critical applications.

Appendix: Security of Holo fuel

For details of security considerations please review the **Holo** Cryptocurrency white paper. These considerations are summarized below:

Anonymity

Holo is not natively optimized for anonymity. Continuity of accountability is included by design — not a bug, but a feature. As such, the currency is not optimized for illegal, black market, or underground activities. **Holo fuel** is optimized to build a consistently reliable, peered network of hosting providers. *Holochain* enables continuity of identity across application contexts with its DPKI app,²⁵ which can interface with decentralized identity service providers of your choosing.


Hosts will be required to register if they want to redeem credits for outside currencies through reserve accounts.

Consensus Attacks

Since **Holo's** currency is not based on consensus as to what coins exist, but on individual accountability for one's transaction history, nobody ever needs to trust a consensus lottery. You can always audit your counterpart's chain to validate their state and know that they have the credits they're spending. You need trust nobody but yourself and your installation of the software. Therefore, attacks on consensus are not vulnerabilities for **Holo**. This includes Majority (or 51%) Attacks, most Sybil Attacks, Attacker with High Computing Power, High Energy Consumption (for Proof-of-Work), Selective Dropping of Transactions, etc.

Attacks on Absolutism

²⁵ See <https://github.com/Holochain/dpki>



Blockchain is a strategy for managing consensus on a single authoritative reality about data, and manufacturing a single authoritative reality about time.²⁶ On **Holo** there are no coins to double-spend, and no absolute time-sequence to hack with clock drift, only the local sequence and immutable history of each agent's chain. Thus, **Holo** is not vulnerable to attacks on a single authoritative data set nor attacks on a universal time sequence. This eliminates vulnerabilities to Double-Spend, Clock Drift, and most Segmentation and Scalability attacks.

The Finney Attack

An attempt to execute a fraudulent high value transaction with low confirmation is a special double-spending case called the Finney Attack. This attack merits more thorough coverage, because there is a potential **Holo** variant, and we provide a detailed consideration in our white paper.

Malicious Nodes and Rival Code

If an agent hacks their code, anomalous outputs produced that fail to validate with random DHT peers storing those outputs will be flagged as fraudulent and won't propagate. Bad transactions can't spread and will result in a blacklisting of the committing agent by peers. This is similar to committing bad blocks on a blockchain that won't validate, except in *Holochain* a node only succeeds in forking itself into their own reality where nobody else acknowledges the validity of their chain. **Holo** operates in a strong Nash Equilibrium²⁷ with all players incentivized to keep playing by the rules.

If you hack the code on your node, you could write invalid transactions to your local chain. But as soon as that data tries to propagate to the DHT in the shared *public* space, then the DHT peers will detect any invalid data that breaks the shared rules coded into the DNA.

If you could get some peers to collude with you and control your hash production to manage to have data land with selected peers (already pretty difficult and likely detectable), then when you try to transact with someone later who is not a corrupted node, they would still detect your corruption in auditing your chain. There's no consensus needed because you can check for yourself.

Spamming Transactions

A node cannot generate transactions with itself, the parties in a transaction have to be distinct identities. Two parties (or one person controlling two accounts) could rapidly transact back and forth, while paying transaction fees on each transfer. This pattern of behavior would mostly just bog down the two transacting nodes. Others would not be prevented from performing transactions, but this would create a flurry of gossip traffic in the neighborhoods of those peers. This could result in getting, at least, temporarily blacklisted if their peers detected the behavior as a Denial-of-Service attack.


An example is a user trying to inflate their credit limit by making it look like they have a high trading volume, but *Holochain's* anti-gaming algorithms already detect this, so it won't work.

Illegal Content

²⁶ http://wiki.p2pfoundation.net/Arthur_Brock_Against_the_Consensus_on_Data_Consensus_in_the_Blockchain

²⁷ John Nash "Equilibrium points in n-person games":

http://www.pnas.org/content/36/1/48.full?ikey=e322e2d8bd7f4202fc752d7b80b1efedaa637516&keytype2=tf_ipsecsha



Since **Holo fuel** is optimized for high volumes of micro-transactions, it does not carry much payload. So content (that it is illegal to be in possession of) cannot be stuffed into a transaction that you would be forced to hold. However, applications could certainly be built to hold such content, so hosts should take care in the selection of applications they choose to run.

Some of the Same Issues as Blockchain

Holo has not introduced a new breakthrough in cryptography nor figured out how to prevent network congestion and human errors, so we are still subject to some of the same basic vulnerabilities as blockchain.

Breaking the Cryptography

SHA-256 does not seem to be in any imminent danger of being cracked²⁸, but the crypto algorithms are configurable and can be replaced with new ones in later versions. We have not focused on Quantum-proof designs yet, and are happy to consider that for later releases as our community of cryptographers and developers grows.

DDOS

Holochain has implemented some initial mechanisms to reduce gossip storms and to blacklist Denial-of-Service attackers, but many of these optimizations will need to improve over time. A Distributed Denial-of-Service attack is still a challenge to detect and block if there are enough attackers. A DDOS attack would not likely bring down entire applications or the **Holo** network as a whole, but if it targeted individual nodes on the network it could certainly disrupt their network services at least temporarily.

Human Error

People will still lose their keys, use weak passwords, get computer viruses, and sometimes they will abandon communities or even die, leaving inactive accounts behind. This is no different than things that happen with existing cryptocurrencies. *Holochain's* core DPKI app (Distributed Public Key Infrastructure) can provide assistance in managing keys, managing revocation methods, and reclaiming control of applications when keys or devices have become compromised.

²⁸Matthew Amy et al. "Estimating the cost of generic quantum pre-image attacks on SHA-2 and SHA-3": <https://arxiv.org/abs/1603.09383>

Glossary

Agents	End-users, participants in the Holo Ecosystem.
Boxes (or Host Boxes)	Devices sold by Holo to enable hosts to “plug and play” the technology and begin earning Holo-credits.
Ceptr	<p>Redesigning for social organisms. Humanity is poised on the edge of a quantum leap in evolution, not at the level of individuals, but at the level of our collective social organisms like corporations, institutions and governments. In order to make this leap, we need the same kind of architectures of intelligence that make it possible for trillions of cells to work together in an organism.</p> <p>Large-scale collective intelligence requires communication to be virtually instantaneous (electronic), peered, decentralized, semantic and designed to evolve in response to rapidly changing needs. Effective collaboration on such a scale would obviate most of the power structures that underpin the social barriers to change and could make formerly intractable problems (such as climate change, species extinction, resource depletion, or poverty) quite readily solvable.</p> <p>Ceptr is designed to provide the building blocks of the kind of expressive capacity which embodies nature’s architectures of intelligence and enables an explosion of new patterns of collective intelligence on every scale.</p>
Commons	Resources belonging to or affecting the whole of a community.
Computing units	The measures of value for Holo fuel in terms of the hosting services they provide: CPU clock cycles of processing, bandwidth of data transfer, and megabyte months of storage.
Credit limits	<p>In a mutual credit currency, since the net supply is always <i>zero</i>, the negative balances enabled by credit limits are what enables accounts to have positive balances of credits. In Holo fuel there are two main types of credit limits which are only available for providing the asset-backing of the currency.</p> <ol style="list-style-type: none"> 1. <i>Large</i>: Reserve Accounts and Infrastructure Provider have special algorithms for backing credits with outside currencies and capitalizing the infrastructure maintenance and growth. 2. <i>Small</i>: Hosting providers based on recent past months of hosting earnings.
Crypto-accounting	To secure transactions of digital assets through the keeping of financial records.
Decentralized computing	<i>Decentralized computing</i> is the allocation of resources, both hardware and software, to each individual space or office location. In contrast, <i>centralized computing</i> exists when the majority of functions are carried out, or obtained from a remote centralized location.

DHT	A distributed hash table (DHT) is a class of a decentralized distributed system that provides a lookup service similar to a hash table: (key, value) pairs are stored in a DHT, and any participating node can efficiently retrieve the value associated with a given key.
Double-entry accounting	A method of managing financial records such that every entry to an account requires a corresponding and opposite entry to a different account.
DPKI	Decentralized public key infrastructure.
Holo	<ol style="list-style-type: none"> 1) Organization acting as both infrastructure provider and primary reserve account for the Holo Ecosystem. 2) The technology created to enable shared hosting on top of Holochain, bringing it to mainstream participants. 3) The crypto-credit used to purchase hosting in the shared Holo Ecosystem
Holochain	<p>Provides the underlying cryptographic fabric with data sharing and validation protocols that enable massive peer-to-peer applications. The agent-centric approach to computation²⁹ removes the need for consensus, eliminating synchronization bottlenecks.</p> <p>Rather than thinking of Holochain like blockchain, it may be better to think of it like git repositories for each agent which can be published, shared, synchronized or merged via a BitTorrent-like DHT (Distributed Hash Table). The provenance of all shared data is strictly enforced and the structure, content, and its compliance with shared application rules are validated by randomized peers.³⁰</p>
Holo fuel	The unit of account in Holo using value-stable double-entry accounting. The crypto-credit used to purchase hosting in the shared Holo Ecosystem.
Holo Hosts (or Hosts)	Entities in the Holo ecosystem providing hosting services of P2P applications.
Nodes	<p>Common term for a peer or machine on a distributed system. Nodes comprise the network, running the code, storing the data, and communicating with each other.</p> <p>If the network in question is a distributed system, the nodes are clients, servers or peers. A peer may sometimes serve as client, sometimes server. In a peer-to-peer or overlay network, nodes that actively route data for the other networked devices as well as themselves are called supernodes.</p>
RAD tools	RAD tools (Rapid Application Development)
Rapid Application Framework	More than an SDK which gives devs access, it also includes quick scaffolding tools that generate the framework for your application. There is some validation and application logic you need to put in, but we build all the directory structures and files for you. Most people don't know how to start building a decentralised application, we give you the whole framework.
Reserve accounts	Reserve Accounts are bound to outside currencies (such as dollars, euro,

²⁹ Brock, Arthur: [The Two Main Fallacies of Distributed Computing and Blockchain](#)

³⁰ [Holochain White Paper](#) or [github repo](#)



	<p>Bitcoin, or Ether) with corresponding credit limits in Holo for the deposits held in reserve. These enable people to purchase hosting in Holo fuel and enable hosts to redeem the credits they earn for providing that hosting for the outside currencies.</p>
Validation Process by Peers on DHT	<p>All data published to the shared space (DHT) is validated by checking it is signed to the originating chain, and is produced according to the rules of the application. The validating nodes are neutral parties, selected by the randomization of the hashing process. This ensures all peers continue playing by the shared rules encoded in the application and that the DHT retains data integrity since only valid data can propagate.</p>